Full Time UST MBA elective tracks and how to choose your spring elective

The Basics
Core courses are required of every UST MBA student and together represent the fundamental knowledge needed to manage organizations. Elective courses allow students to deepen that knowledge in specific areas, or in all business areas.

Elective tracks are series of elective courses designed by faculty experts in each functional business area. These tracks are designed to be responsive to career tracks in business. Each student is advised to customize a track to their specific or general career aspirations and needs. For example, some students may want to combine courses from two or more elective tracks to design a unique track. Each student is strongly encouraged to consult UST faculty in the area of their specialty about course choice, and to consult with student life professionals about elective course scheduling and availability.

Full-time Program
Seven total elective courses are required to complete the full-time UST MBA, but no specific elective course is required for any student.

A general MBA elective track is available to full-time UST MBA students wanting all daytime courses. This general business management track may include many of the recommended foundational electives from all functional business areas (listed below).

Many of the tracks may require attending evening sections of courses to get the full array of options. Evening courses are generally held once a week from 5:30-8:30 p.m. or from 6-9 p.m., and full-time UST MBA students have priority in registration for evening elective courses.

Specific lists of recommended elective courses are available from faculty in the following tracks, listed here by major business function. To get more information, attend the elective track information sessions scheduled each semester by UST MBA Student Life, look at the Elective information on Blackboard or talk to the core faculty member in the area of interest. Note that in most cases, two or three courses are highly recommended for all the tracks within the functional area; these are the courses often offered both during the day to full-time UST MBA students, and in the evening program. Faculty strongly suggest that first year students take the recommended foundational elective in their first year spring. If you have questions, talk to the core faculty member in that area. For entrepreneurship, contact department chair, Mark Spriggs (651-962-4256).

The Tracks, by Functional Business Area of Expertise

General Business Management
- Combination from all business functions listed below, customized to student career track

Accounting
Recommended foundational elective: ACCT 701—Intermediate I
Please consult your Accounting professor, Dr. Terence Pitre (651-962-4246) if you need more information.
Decision Sciences
- Operations Management Consulting
- Service Operations Management
- Supply Chain Management
- Quality Management
The first elective depends upon the track. Please consult your Decisions Sciences professor, Dr. Leigh Lawton.

Entrepreneurship
- Track Zero—Every UST MBA student should take one Entrepreneurship elective
- Track One—MBA Students with interest in starting a business at some point
- Track Two—MBA Students with a desire to start a business ASAP/Soon
- Track Three—Family Business Track
Recommended foundational elective: ENTR 650—Venture Management: Opportunity Identification and Analysis (this or ENTR 707—Innovation and Corporate Entrepreneurship for “Track Zero”). With questions on entrepreneurship, please contact the department chair, Mark Spriggs (651-962-4256).

Finance
- Corporate Financial Management
- Investments Management
- Financial Institutions Management
- International Financial Management
Recommended foundational elective: ACCT 705—Financial Statement Analysis

Management
- Managing People, Projects, and Organizations
- Strategic Management and Consulting
- Human Resource Management
Your first elective depends upon your track. Please consult your Management professor, Dr. Teresa Rothausen-Vange.

Marketing
- Industrial Marketing Management
- Service Marketing Management
- Consumer Product Marketing Management
- International Marketing Management:
Recommended foundational elective: MKTG 710—Consumer Behavior

International Business (under construction)
Possible 1st electives:
MGMT 804—Intercultural Management or MGMT 805—International Business

Nonprofit Management (under construction)
For information, please contact the Professor Mel Gray (651-962-4301)