

SKILL WORDS used in the LEGAL PROFESSION

Administering	Managing people
Advising	Managing Projects
Advocating	Marketing
Analyzing	Mediating
Brainstorming	Negotiating
Budgeting	Organizing
Coaching	Persuading
Communicating	Presenting
Coordinating	Problem Solving
Conceptualizing	Public Speaking
Coordinating	Publicizing
Counseling	Recruiting
Drafting	Reporting
Editing	Researching
Evaluating	Selling
Facilitating	Teaching
Identifying Issues	Training
Interviewing	Working with a team
Leading	Writing (Legal)
Lobbying	Writing (other)

Sources: Mary Kay Kernan, *Life/WorkCenter*; Fondell & Russo, Best Resumés for Attorneys; Schneider & Belsky, Should you really be a lawyer?