

Monica Elena Hartmann

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Citizenship: United States

Research Interests: Industrial Organization with Special Interest in Public Policy ♦ Empirical Models of Product Differentiation ♦ Product Quality ♦ Applied Microeconomics ♦ Transportation Issues

Teaching Interests: Industrial Organization ♦ Law and Economics ♦ Antitrust ♦ Managerial Economics ♦ Public Economics ♦ Applied Microeconomics

Dissertation Title: *An Examination of Airline Safety in a Structural Model of the Airline Industry*

Education:

University of Virginia, Charlottesville, VA	Ph.D. in Economics, 2000
University of Virginia, Charlottesville, VA	M.A. in Economics, 1995
John Carroll University, Cleveland, OH	B.S. in Economics, 1993

Academic Experience:

- Associate Professor, Department of Economics, University of St. Thomas, Fall 2006- Present
Industrial Organization Law and Economics
Managerial Economics Principles of Macroeconomics
- Visiting Associate Professor, Department of Economics, University of Virginia, Spring 2008
Managerial Economics
- Visiting Scholar, Department of Economics, University of Virginia, Fall 2007
- Assistant Professor, Department of Economics, University of St. Thomas, Fall 2000- Spring 2005
Industrial Organization Law and Economics
Managerial Economics Principles of Macroeconomics
- Instructor, Department of Economics, University of Virginia, 1996-1999
Law and Economics Principles of Macroeconomics
- Research Assistant, Department of Economics, University of Virginia, 1995-1996
Industrial Organization
- Teaching Assistant, Department of Economics, University of Virginia, 1994-1995
Principles of Microeconomics Principles of Macroeconomics

Other Professional Experience:

- Research Assistant for Charles Goetz, School of Law, University of Virginia, Summer of 1996
- Research Analyst, Antitrust Division, Department of Justice, Summer of 1995
- Research Assistant, Weldon Cooper Center for Public Service, University of Virginia, Jan. - Aug. 1994
- Intern, Board of Governors of the Federal Reserve System, Summer of 1992

Workshops on Case Studies and other Inquiry Based Instruction Techniques:

- Harvard Business School - The Art & Craft of Discussion Leadership Workshop, 2007
- Committee on Economic Education of the American Economic Association- *Teaching Innovations Program*, a NSF funded initiative to improve undergraduate education in economics 2007
- National Science Foundation Sponsored Classroom Experiments Conference in Tucson, Arizona, May 2003.

Publications:

Journals

- “Annual Miles Drive Used Car Prices” (with Maxim Engers and Steven Stern of University of Virginia). *Journal of Applied Econometrics*, 24(1), 2009: 1-33.
- “Are Lemons Really Hot Potatoes?” (with Maxim Engers and Steven Stern of University of Virginia) *International Journal of Industrial Organization*, 27(2), 2009: 250-263.
- “Judicial Discretion and Sentencing Behavior: Did the Feeney Amendment Reign in District Judges?” (with Beth Freeborn of College of William and Mary). *Journal of Empirical Legal Studies*, 7(2), 2010: 355-378.
- “Vertical Integration of Successive Monopolists: A Classroom Experiment” (with Narine Badasyan, Jacob K. Goeree, Charles Holt, John Morgan, Tanya Rosenblat, Maros Servatka, and Dirk Yandell) *Perspectives on Economic Education Research Journal*, 5(1), 2009.
- “Hyperinflation: What can Zimbabwe teach us?” (with Robert Werner) National Center for Case Study Teaching in Science, University at Buffalo, State University of New York, 2011

Chapters in Books

- “Access to Airport Facilities: Its Impact on Market Competition” in Advances in Airline Economics, Vol. I edited by Darin Lee, Elsevier, 2006
- “New Carrier Entry and Airport Substitution by Travelers: Why Do We Have to Drive to Fly?” (with Gary Fournier and Thomas Zuehlke of Florida State University), in Advances in Airline Economics, Vol. II edited by Darin Lee, Elsevier, 2007.
- “Case Use in Economics Instruction” (with Patrick Conway, Ann Davis, and Derek Stimel) in Teaching Innovations in Economics: Strategies and Applications for Interactive Instruction, edited by Michael Salemi and William Walstad, Edward Elgar Publishing, 2011

Works Papers:

Research Papers

- “Automobile Maintenance Costs, Used Cars, and Adverse Selection” (with Steven Stern and Maxim Engers of University of Virginia)
- “Racial Disparities in Federal Sentencing: A New Approach” (with Beth Freeborn of College of William and Mary).
- “Airline Safety: A Study of Consumer Learning”
- “Preferences for Safety Provision Under Asymmetric Information”
- “The Economic Impact of Alternative Tax Policies on the Airline Market”

Pedagogical Research Papers

- “An International Exercise to Increase Awareness of How Market, Political, and Cultural Forces Affect Economic Activity” (joint with Kathryn L. Combs and Joseph L. Kreitzer)

Works in Progress:

- “How advertising affects the distribution of prices on Ebay” (with Jose Cerda-Canals, Philadelphia Federal Reserve Bank)
- “Airport Runways’ Impact on Competition: Does it depend on the source of the funding that financed construction?”
- “A Dynamic, Empirical Model of Adverse Selection in the Used Car Market” (with Steven Stern and Maxim Engers of University of Virginia)
- “The Effects of the ‘Cash For Clunkers’ Program on Gas Usage” (with Steven Stern and Maxim Engers of University of Virginia)

Conference Presentations:

- “Airline Safety: A Study of Consumer Learning”
2002 Winter Econometric Society Meetings, Atlanta, GA
2001 European Association for Research in Industrial Economics Meetings, Dublin, Ireland
1999 Southern Economic Meetings, Atlanta, GA
- “Preferences for Safety Provision Under Asymmetric Information”
2001 Western Economics Association Meetings, San Francisco, CA
2001 Midwest Economics Association Meetings, Cleveland, OH
- “An International Exercise to Increase Awareness of How Market, Political, and Cultural Forces Affect Economic Activity”
2002 Robert Morris University Teaching Economics Conference, Pittsburgh, PA
- “Allocation of Airport Capacity: Its Impact on Market Competition”
2003 International Industrial Organization Conference, Boston, MA
2002 Southern Economic Meetings, New Orleans, LA
- “Vertical Integration of Successive Monopolists: A Classroom Experiment”
2004 Western Economics Association Meetings, Vancouver, B.C.
2003 Economic Science Association Meetings (by co-author) Tucson, AZ
- “Are Lemons Really Hot Potatoes?”
2008 East Carolina University
2006 Summer Econometric Society Meetings, Minneapolis, MN
2006 University of Minnesota, Carleton School, Marketing Department Seminar Series
2004 International Industrial Organization Conference, Chicago, IL
2003 Winter Econometric Society Meetings (by co-author), Washington, D.C.
2003 European Association for Research in Industrial Economics Meetings, Helsinki, Finland
- “Automobile Maintenance Costs, Used Cars, and Adverse Selection”
2005 International Industrial Organization Conference, Atlanta, GA
2004 European Association for Research in Industrial Economics Meetings, Berlin, Germany
- “Mileage Drives Used Car Prices”
2005 European Association for Research in Industrial Economics Meetings, Porto, Portugal
2006 International Industrial Organization Conference, Boston, MA
- “Judicial Discretion and Sentencing Behavior”
2008 Southern Economic Meetings, Washington, D.C.
- “Racial Disparities in Federal Sentencing: A New Approach”
2009 Southern Economic Meetings, Houston, TX
2010 American Law and Economics Association, Princeton University (by co-author)
2010 Conference on Empirical Legal Studies, Yale University
2010 Rhodes College
- “Teaching with Case Studies...Hyperinflation: What can Zimbabwe teach us?”
2011 American Economic Association Meetings, Denver, CO
- “Is your CFO smarter than a sophomore?: Applying Economics to Managerial University Decisions”
2012 American Economic Association Meetings, Chicago, IL

Invited Conference Participation:

- “The Impact of Alternative Tax Policies on Airline Competition,” presented at the 2004 Southern Meetings, Invited Session
- Invited Discussant for the Airline Economics I Session at the American Economic Association Conference, January 2005
- “An International Exercise to Increase Awareness of How Market, Political, and Cultural Forces Affect Economic Activity,” presented at 2002 Inquiry Based Learning Workshop at University of St. Thomas
- “Case Use in Economics Instruction,” (with Patrick Conway, Ann Davis, and Derek Stimmel) presented at the Teaching Innovations Program in Economics Final Conference sponsored by the American Economic Association Committee on Economic Education, Atlanta, GA January 2010

Fellowships/Grants:

- University of St. Thomas Sabbatical Grant
- University of St. Thomas Bush Foundation Program Grant
- University of St. Thomas Research Assistant Grant
- University of St. Thomas Faculty Partnership (Competition Policy)
- University of St. Thomas Faculty Partnership (Economics of Criminal Law)
- Native American Women Grant from the University of St. Thomas Luann Dummer Center for Women
- Bankard Public Policy Pre-Doctoral Fellowship
- DuPont Fellowship

Internal Service:***University Service***

- Committee on Teaching Evaluation (2006- present); Co-Chair since Spring 2010
- University Hearing Board (2009 – present)
- University Senate (2002-2005)
- Committee on Undergraduate Studies (2001-2005)
- Co-Director for the Center for Economic Education (2005–present)
- Hispanic Identity Group
- Tenure Peer Review Panel of Teaching (English, Psychology, Communication-Journalism)
- Annual Peer Review of Teaching (2007, 2010, 2011)
- Panel Member on Summa Oral Exams (2003, 2004, 2005, 2007, 2009)
- St. Thomas High School Economics Challenge (2000-present)
- Freshmen and Major Field Advising (2001–present)
- Advisor to the Water Polo Team (2009-present)

Department Service

- Department Search Committee for Tenure Track Position (2000, 2006, 2008)
- Department Search Committee for Visitor Position (Summer 2002, Summer 2006, 2006)
- Student Affairs Committee – Economics Department (2001-2004, 2005-2006, 2008- present)
- Economics Club Advisor (2003 – 2007)
- Economics Department's Liaison to the Library (2000-2002, 2005)

Community Service

- State of Minnesota Task Force of Higher Education on Textbook Prices (2007)
- Member of Minnesota Council on Economic Education and Offers Workshops for Grade School & High School Educators (2000 – present)
- Member of National Science Foundation funded initiative to promote the use of innovative economic education at community colleges. (2011)

Student Research Advising

- John Cabak (2005) “America Behind Bars: An Empirical Look Into the American Prison System and The Impact of the War on Drugs”, *Economics Honors Paper*
- Tyler Petersen (2012) “Bringing Home the Bacon: How Does Slicing the Pork Affect the Electability and Fundraising of Congressional Candidates?”, *Young Scholars Paper*

References:

Steven N. Stern, Merrill Bankard Professor
University of Virginia
Phone: (434) 924 – 6754
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Simon P. Anderson, Commonwealth Professor of
Economics, University of Virginia
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Email: sa9wr@virginia.edu