

Center for Business Excellence

TMH166
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(online keyword: valuation)



UNIVERSITY
of ST. THOMAS
MINNESOTA

COLLEGE of BUSINESS

The 15th Annual Business Valuation Conference

Learn REAL WORLD Valuation

TOPICS INCLUDE

- Economic Outlook
- Business Transfers: Motives and Methods
- Unique Value Situations
- Capital Market Theories
- Impact of Recent Court Rulings
- Management Practices

WHO WILL BENEFIT

Attorneys, accountants, business brokers, business owners, commercial real estate brokers, lenders, investment bankers, appraisers, and others who regularly encounter business valuation issues.

PROGRAM SCHEDULE

- 8:00 - 8:10 a.m.** Opening Remarks
Dr. Thomas Musil
- 8:10 - 9:15 a.m.** Last of the Major Uncharted Financial Markets
Rob Slee
- 9:15 - 9:30 a.m.** Break
- 9:30 - 11:00 a.m.** Beware: Investment Buyer Behavior Has Changed
Rob Slee, Bob Strachota, and Scot Torkelson
- 11:00 a.m. - Noon** Recent Court Rulings
Bill Herber, Pat Schmidt
- Noon - 1:30 p.m.** Lunch (Great Room 202 Opus Hall)
- 1:30 - 2:45 p.m.** Forecasts from the Fed: Real Dollar Value
Toby Madden
- 2:45 - 3:00 p.m.** Break
- 3:00 - 5:00 p.m.** Q and A: Unique Value Assignments, Books of Interest, Management Standards, Personal vs. Business Goodwill - A Case in Point, and More
Moderator:
Randy Schostag
Additional Speakers:
John Heidebrecht, Karen Kritta, Doug Kurszewski, and Paul Siebrasse

INSTRUCTORS

John Heidebrecht, *Berning & Berning, Ltd.*, Karen Kritta, *Karen C. Kritta, CPA*, Bill Heber, *Shenebon Company*, Doug Kurszewski, *Capital Solutions*, Toby Madden, *Federal Reserve Bank of Minneapolis*, Dr. Thomas Musil, *University of St. Thomas*, Pat Schmidt, *Schmidt Financial*, Randy Schostag, *Minnesota Business Valuation Group*, Paul Siebrasse, *RSM McGladrey*, Rob Slee, *Robertson & Foley*, Bob Strachota, *Shenebon Company*, and Scot Torkelson, *Shenebon Company*

CONTINUING EDUCATION CREDIT

Continuing education approval pending from the following group: State of Minnesota Real Estate, State of Minnesota Appraiser, American Society of Appraisers, Minnesota Continuing Legal Education, and Institute of Business Appraisers.

WHEN AND WHERE

- Date: Wednesday, May 4, 2005
Time: 8:00 a.m. to 5:00 p.m.
Fee: \$249 (Materials can be purchased for \$75 if you cannot attend)
Location: Thornton Auditorium, Minneapolis campus
Register: call (651) 962-4600 or register online at www.stthomas.edu/cbe (keyword: valuation)